

8000 series

Pocket-size Mobile Computer



Stay in front of the customer and ahead of the competition

CipherLab 8000 terminals are a hard-working partner for busy workers in virtually every retail environment, from grocery and convenience stores to specialty and department stores.

The 8000 mobile computers combine easy scanning, accurate data capture, long working hours, and powerful options in one compact handheld. With efficient data capture and control, shelves stay fully stocked and merchandise moving. Sales staff spend less time fussing with details and more time creating customer satisfaction and revenue.

Handy 8000's add robust performance and flexible functionality to fast-moving companies that recognize the value of data management.

- ▶ **Speed ordering, restocking, pricing, and order fulfillment**
- ▶ **Automate repetitive tasks for increased worker performance**
- ▶ **Improve customer satisfaction through enhanced data access**
- ▶ **Empower lead management and contact updates**
- ▶ **Tighten scheduling, order and delivery tracking**
- ▶ **Streamline operations using vertical-niche applications**

Smart solutions with immediate payoffs

Increase sales productivity

C.G Sparks, Salt Lake City, Utah, needed a flexible inventory management system equally adept at managing its ever-changing stock of one-of-a-kind Indian and Tibetan antiques, as well as its proprietary furniture line.



The company combined Furniture Wizard software with CipherLab's 8061 mobile computers, enabling staff to price and label items on the sales floor, resolve customer service questions, and keep track of inventory and special orders. The wireless 8061 allows a salesperson to check available stock, fabrics, and colors without leaving the customer's side. The solution has created immediate profits, with more efficient inventory management, increased sales and higher customer satisfaction.

Optimize shelf space and order accuracy

Headquartered in Alabama, AG South is one of the oldest wholesale grocery store cooperatives in the U.S., handling more than 16,000 SKUs.



Implementing CipherLab terminals in 300 large grocery stores for order entry will save more than \$2 million annually by eliminating out-of-stock and duplicate orders and by streamlining the ordering process to ensure shelves are promptly stocked with fast-moving food items.

Streamline production and ensure quality control

The world's largest manufacturer of automotive systems and components, Delphi U.K., selected 8001 mobile computers to streamline plant operations, ensure quality goals, and provide product tracking.



Employees initiate their shift by scanning their identity badges. As parts leave the production line, two barcodes are scanned: one on each unit and an Odette label barcode on the pallet. At the end of each shift, data is batch uploaded to a central computer, enabling Delphi to identify the date and time of manufacture, the operator and the machine producing each product. Now the company can immediately track any problem back to its source, reinforcing its quality brand image.